

Regd. Office: No. 19 Bishop Gardens, Raja Annamalaipuram, Chennai -600 028.

Secretarial Dept.: Ali Towers, III Floor, No. 55 Greams Road, Chennai -600 006.

Tel. No.: 044 -28293896, Fax No.: 044 -28290956

Hospital Complex: 21 Greams Lane, Off. Greams Road, Chennai -600 006. Tel. No. 2829 0200 Extn.: 6681

## Unique Public Deposit Scheme that Keeps You and Your Money in Good Health.

(Apollo's Interest plus concession on treatment)

### **HIGHLIGHTS**

- 15% concession on room rent and all investigations at Apollo Hospitals at Ahmedabad, Aragonda, Bangalore, Bilaspur, Chennai, Hyderabad, Kakinada, Kolkata, Madurai, Mysore, Vishakapatnam and diagnostic centres subject to a maximum of 10% of the value of the deposit amount, Certain exclusions apply.
- This discount coupon is transferrable to anyone by the deposit holder.
- First named deposit holder will be covered under Group Personal Accident Insurance Scheme to the extent of the value of the deposit.
- Post dated interest warrants in advance for each financial year, encashable at par at selected branches of Company's bankers.
- Facility to receive interest payment through Electronic Clearing Service.
- Interest commences from the date of receipt of cheque / draft subject to realisation.
- Deposits from Non-Resident Indians accepted with repatriation rights.
- Outstation payments will be made through bank drafts.
- Outstation cheques are not acceptable.
- Nomination permitted (for individuals only)

SCHEME A - FIXED DEPOSIT											
Period of Deposit	Rate of Interest p.a. (%)	Minimum Amount Acceptable (Rs.)									
1 Year	9.00	25,000/-									
2 Years	9.25	25,000/-									
3 Years	9.50	25,000/-									
Interest F	Interest Payment will be on quarterly basis										

SCH	EME B-	CUMULATIVE DEP	OSIT							
Period of Deposit	Minimum Amount Acceptable (Rs.)	Amount Payable on Maturity on every Rs. 25000/- of the Deposit	Effective Annual yield (%)							
1 Year	25,000/-	27,345/-	9.38							
2 Years	25,000/-	30,059/-	10.12							
3 Years	25,000/-	33,207/- 10.94								
Interest Compounded Monthly										

# Wealth Care From the Experts in Healthcare



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## **ACCEPT FIXED / CUMULATIVE DEPOSITS**

Information as per the Companies (Acceptance of Deposits) Rules, 1975 as amended is given below :

(A) Name of the Company (B) Date of Incorporation

Company & its subsidiaries

- (C) Business carried on by the
- APOLLO HOSPITALS ENTERPRISE LIMITED
- 5th December 1979
- Bunning modern super-speciality hospitals at Ahmedabad, Aragonda, Bangalore, Bilaspur, Chennai, Hyderabad, Kakinada, Kolkata, Madurai, Mysore, New Delhi, Vishakapatnam and Diagnostic/Research Centres (ii) Running Pharmacies.
- (iii) Providing Consultancy Services for setting up Super Speciality Hospitals.

#### SUBSIDIARIES :

- (i) Unique Home Health Care Limited, Chennai providing Home Health Care Services
  Apollo Health and Lifestyle Limited, Hyderabad, provid-
- ing Health Care Services AB Medical Centres Limited, Chennai, providing Health
- Care Services.
- (iv) Samudra Healthcare Enterprises Limited, Kakinada,
- providing Health Care Services.

  Imperial Hospital and Research Centre Limited,
- Bangalore, providing Health Care Services.

  Apollo Hospital (UK) Limited, London, UK providing Health Care Services.
  - The Company is managed by the Managing Director under the superintendence control and direction of the Board of Directors.

Management of the Company (E)

(D) Brief Particulars of the

)	Names,	Addresses and Occupation of the Directors :	
7	NIANAT	ADDDECC	0001

Ξ	NAME	ADDRESS	OCCUPAT <b>I</b> ON
1.	Dr. Prathap C Reddy	19 Bishop Gardens,	Doctor
	Executive Chairman	Raja Annamalaipuram,	
		Chennai - 600 028	
2.	Smt, Preetha Reddy	5 Subba Rao Avenue,	ndustrialist
	Managing Director	II Street, Chennai - 600 006	
3.	Smt. Suneeta Reddy	5 Subba Rao Avenue,	Industrialist
	(Executive Director-Finance)	Street, Chennai - 600 006	
4.	Smt. Sangita Reddy	House No.8-2-674/B212,	ndustrialist
	(Executive Director-Operations)	Road No. 13, Banjara Hills,	
		Hyderabad - 500 034	
5.	Shri. N. Vaghu	Flat No.3 Sudharsan Apts.,	Service
	-	63 First Main Rd., R.A. Puram,	
		Chennai - 600 028	
6.	Shri. Rajkumar Menon	12 Santhome High Road,	ndustrialist
		Mylapore, Chennai - 600 004	
7.	Shri. Rafeeque Ahamed	10 Kothari Road,	Industrialist
	-	Nungambakkam High Road,	
		Chennai - 600 034	
8.	Shri. Deepak Vaidya	906 Maker Chambers V,	Service
		Nariman Point, Mumbai-400 021	
9.	Shri. P. Obul Reddy	5 Subba Rao Avenue,	ndustrialist
		II Street, Chennai – 600 006	
10.	Shri, T.K. Balaji	34 Poes Gardens,	ndustrialist
		Chennai - 600 084	
11.	Shri. Habibullah Badsha	3 Leith Castle Street,	Senior Advocat
		Chennai - 600 028	
12.	Shri Khairi Anuar	Khazanah Nasional Berhad,	Service
	Abdu <b>l</b> ah	2755-5-K Level 33,	
		Tower 2, Petronas Twin Towers,	
		Kuala Lumpur City Centre,	
		Kuala Lumpur, Malaysia.	
13.	Shri. G. Venkatraman	Flat No. 802. Chembur Gulmara	Service

14. Shri. Steven J. Thompson

15. Shri. Neeraj Bharadwaj

16. Shri. Sandeep Naik (Alternate Director to Shri, Neeraj Bharadwaj) (F & G) Profits and Dividends

Flat No. 802, Chembur Gulmarg Co-operative Housing Society RC Marg, Chembur Naka, Mumbai - 400 071. 1234 Dock Side Circle, Service 1234 Dock Side Circle, Baltimore, MD 21209, USA Apax Partners India Advisers Pvt. Ltd. Hotel Hitton Towers, Room No. 1434 Nariman Point, Mumbai - 400 021 Apax Partners India Advisers Pvt. Ltd. Service

Hotel Hilton Towers, Room No. 1434 Nariman Point, Mumbai - 400 021 (Rs. in Lakhs)

Period ended	P	rofits	Equity	Dividend					
	Before Tax	Amount	Percentage						
March 2006	8829,32	6021,62	2276,93	45					
March 2007	13563.00	10006.95	2581.93	50					
March 2008	14509.73 10174.52 3521.14		60						
	•								

(H) Summarized financial position of the Company as appearing in the two latest audited balance sheet:

					(Rs. in Lakhs)
Liabilities	31.03.2008	31.03.2007	Assets	31.03.2008	31.03.2007
Share Capital*	7325.52	5849.81	Fixed Assets	59517,81	44529.67
Reserves & Surplus	116478.20	69483.01	Investments	70601,08	32296,02
Secured Loans	29219.52	12975.05	Current Assets, Loans & Advances	58191.47	40219.80
Unsecured Loans	1343.96	1442.98	Misc. Expenses (to the extent not written off or adjusted)	30.70	78.05
Deferred Tax Liability	5896.97	5706,35			
Current Liabilities & Provisions	28076.89	21666,34			
Total	188341.06	117123.54		188341.06	117123.54

\* Includes Share warrants issued amounting to Rs. 1456.95 (Rs. 685.95)

Brief Particulars of Contingent Liabilities	(H	ls. in Lakhs)
	31.03.2008	31.03.2007
a. Claims against the Company not acknowledged as debts	2571.03	4321.74
b. The Company filed a Special Leave Petition on 6th May 2008 before the	1367.60	_
Honourable Supreme Court against the judgement of the Divisional Bench of		
the Madras High Court dated 10th March contigent liability for the financial year ended 31st March 2008 allowign the reopening of the assessment for		
Assessment year 2000 - 2001 and disallowing the claim for set off the		
unabsorbed depreciation. The Special Leave Petition has been admitted by		
the Honourable Supreme Court on 15th May 2008. The Assessment Officer		
completed the assessment and raised a demand of Rs.136,760,038/- which		
has since been stayed by the Honourable Supreme Court in its order dated		
16th June 2008. Since the amount is subjudice, the same has been treated as a contigent liability for the financial year ended 31st March 2008.		
c. In the absence of any claim in any court (in India or abroad), to enforce the	376,00	_
arbitration award against the Company by a party in Dubai, and since an	0.000	
amicable settlement is being explored by both parties, no provision of		
Rs.37.60 million (AED 3,448,650) has been made in the accounts. The		
amount has been treated as a contingent liability as it does not satisfy all the conditions required to create a provision as stated in the clauses of AS29		
"Provisions, Contingent Liabilities and Contingent Assets" issued by the ICAL		
d. Estimated amount of contracts remaining to be executed on Capital Account not		
provided for on account of Company's expansion cum diversification programme	2840.29	2920.32
e. Export obligation to be fulfilled in the next eight years on availing of		
concessional excise duty on imports under 5% EPCG scheme to		
the extent of eight times the duty saved amount.	3648.64	1384_86
f. Estimated Customs-duty guarantees given by the Company in favour of Assistant		007.00
Collector of customs pending receipt of custom-duty exemption certificate	997.00	997.00
<ul> <li>g. i. LCs opened by various banks in favour of Foreign Suppliers for consumables, spares &amp; medical equipment</li> </ul>	2109.07	160.01
ii. Bank Guarantee	186.14	1062-20
iii. Corporate Guarantee executed in favour of	100,14	1002.20
(i) IDBI on behalf of Apollo Hospitals International Ltd., Ahmedabad	500.00	500.00
(ii) HDFC on behalf of Apollo Hospitals International Ltd., Ahmedabad		5555.00
(iii) IDFC on behalf of Apollo Hospitals International Ltd., Ahmedabad	1575.00	1575.00
h. i. Additional Liability, if any, for payment of sales tax on work orders pursuant	2.06	2.06
to court proceedings between the contractors and the State Government		
ii. Claims for sales tax made by the Commercial Tax Department for the	5.19	12,33
various assessment years		

ш				
<b>(I)</b>	The	amount which the Company can raise by way of deposits under these rules :	(Rs. in Lakhs)	
Γ	a.	From Public: 25% of the aggregate of the paid-up capital and free reserves	30576.92	
	b.	From Shareholders or deposits guaranteed by the Directors: 10% of the aggregate of the paid up capital and free reserves	12230,77	
	c.	The aggregate of deposits actually held on the last day of the immediately preceding financial year, 31/03/2008	1413.35	

- (J) The Company has no overdue deposits other than unclaimed deposits as on the date of the advertisement.
- (K) It is hereby declares:
  - (i) That the Company has complied with the provisions of the Companies (Acceptance of Deposits) Rule, 1975 as amended.
  - (ii) That the compliance with these rules does not imply that repayment of deposits is guaranteed by the Central Government and
  - (iii) That the deposits accepted by the Company are unsecured and rank paripassu with other Unsecured Liabilities. (iv) The text of the advertisement has been duly approved by the Board of Directors.

By order of the Board For APOLLO HOSPITALS ENTERPRISE LIMITED

Dr. Prathap C Reddy Executive Chairman



Apollo Hospitals

Apollo Hospitals

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Tel. No. 2829 0200 Extn.: 6681

BROKER'S	STAMP

### APPLICATION FOR FIXED / CUMULATIVE DEPOSITS

I / We, the undersigned, hereby submit an application for renewal of the deposit as under:

PLEASE WRITE IN BLOCK AND ( ✔ ) IN APPROPRIATE BOX																											
01. FIRST APPLICANT Mr/Mrs/Miss								Τ			Г				Г		Γ	Γ	Τ	Т			A	ge			
NAME OF THE GUARDIAN (IN CASE OF MINOR) Relationship of Guardian								Τ									Г	Date	of E	3irth							
SECOND APPLICAL Mr/Mrs/Miss	NT		Г			Г	Γ	Т	T									Г	Γ	Τ	П	П					
THIRD APPLICANT Mr/Mrs/Miss								I	I											I							
02. ADDRESS OF THE FIRST APPLICANT (BLOCK LETTERS)										05	· [	Sh Pu Do	tegor areho blic mesti aritab	lder (i	Fo <b>l</b> io Dany	No./ ( Empl	C <b>l</b> ient loyee	<b>I</b> D N	lo.)		(of fi	ident rst / s ident Resi	olea	atus pplica	nt)		
03, Amount of deposit : RsOnly)  [Rupees,										Na 	_ D	CS (Pl the Ba	ınk & A	Depos provide	it hold	ler etai <b>l</b> s			nclo	se a	cance	elled cl	neque	cheme as Sp	ecimer	1)	
04. Deposit Scheme C	<del></del>				_				,		07. Deposit Repayable to Either or Survivor First Named Depositor / Survivor																
Pate of Interest (p.a) % 9_00 9_25	Scheme A FIXED DEPOSIT  1 year 2 years	C	UMUL		1 yea 2 year	r	-				Tax Exemption Tax not applicable PAN/GIR No You can deduct Tax Exemption Certificate for the subsequent period should be submitted on or before 30th April of every year.						nou <b>l</b> d										
3330	9.50 3 years 3 years  08. Details of other deposits held with the Company (Other than this one and held in the same order of names)  Yes No If yes, FDR/CDR No																										
I/We hereby declare that t																											
NAMES 1 2										SIGN 1 2	IATUI	RES															



### TERMS AND CONDITIONS GOVERNING THE DEPOSITS

#### A. PRINCIPAL TERMS

Deposits will be accepted for a minimum period of one year and a maximum period of three years at the following Interest rates

#### Scheme A-FIXED DEPOSIT

Period of Deposit	Rate of Interest p.a. (%)	Minimum Amount Acceptable (Rs.)
1 Year	9,00	25,000
2 Years	9.25	25,000
3 Years	9-50	25,000

Interest Payment will be on quartely basis

#### Scheme B-CUMULATIVE DEPOSIT

Period of Deposit	Minimum Amount Acceptable (Rs.)	Amount Payable on Maturity on every Rs. 25000/- of the Deposit	Effective Annual yield (%)								
1 Year	25,000/-	27,345/-	9,38 10,12								
2 Years	25,000/-	30,059/-									
3 Years	25,000/-	33,207/- 10.94									
Interest Compounded Monthly											

Deposits are accepted in multiples of Rs. 1000/- only.

#### B. MODE OF PAYMENT

- a) Deposits may be made by Cash / Cheque / Draft. The Cheque / Draft should be marked "Account Payee" and drawn on any Schedule Bank payable at Chennal in favour of APOLLO HOSPITALS ENTERPRISE LIMITED - DEPOSIT A/c. Cash shall be accepted subject to section 269SS of the Income Tax Act, 1961.
- b) Application forms duly filled in along with cheque / draft payable at Chennai may be sent to the Secretarial
- by Apparation from say mean if adoing win checker training begaring the second and the company.

  c) The period of deposit and calculation of interest thereon will commence from the date of receipt of the cheque / draft by the company subject to realization.

  d) Outstation cheques are not acceptable.

#### C. PAYMENT OF INTEREST

- a) Interest on deposits under Scheme A will be payable on quarterly basis,
- Interest on deposits under Scheme B will be compounded on monthly basis,
  Payment of Interest will be made by crossed warrant drawn on the company's bankers and will be payable at
  par at the selected branches mentioned on the overfleaf of the warrant and any request for cash payment thereof will not be entertained
- d) Post dated interest warrants will be sent for each financial year for the period of deposi
- In the event of loss of interest warrant(s) the company will suse duplicate warrants after the expiry of the validity period and upon the execution of an indemnity in the form prescribed by the company, All expenses in this connection shall be borne by the depositor(s).

### D. TAX DEDUCTION AT SOURCE

Income Tax as per the provisions of the Finance Act in force will be deducted at source where the aggregate amount of interest paid or payable during a financial year exceeds Rs, 5000° unless a dedaration in the prescribed form under the fincome Tax Act, 1961 is furnished to the company. The aloresaid form should be furnished aleast 30 days in advance in respect of each financial year (i.e., for the period 1 st April to 31" March of the succeeding year). The Company will issue certificate in the prescribed form specifying the amount of tax deducted at source on accrued/paid interest.

#### E. JOINT DEPOSITS

- a) Deposits are accepted in the joint names of two or more persons (not exceeding three) on a E or S basis.
   b) The first named deposit holder will be regarded as beneficial owner of the deposits and will be treated as the payee for the purpose of deduction of tax at source.
- c) In the event of death of the first named depositor, unless the depositor has appointed Nominee, all payment on account of interest and repayment on account of principal amount will be made to the person first in the order of Survivor as given in the original application on production of death certificate, in original with an extra copy, without reference to the heirs and/or legal representatives of the deceased depositor, of In the event of death of the sole depositor, the deposit amount together with the interest due thereon, will be
- o) In the event of ocarn or the since deposits, the deposits amount obgener with the interest out enteron, with paid to the lagal representations such as Probate of the will. Succession Certificate or Letter of Administration granted by a Court of competent jurisdiction, provided that the Company may in its absolute discretion dispense with the production of such legal representation upon such terms and conditions as it may consider adequate.
  e) All correspondence will be addressed to the person whose name appears first on the application form and any discharge given by such person for payment of interest or repayment of principal amount will be valid and biological.
- hinding on all joint depositors.

#### F. NOMINATION

- The Nomination can be made by individuals only. Non-Individuals including society, trust, body corporate, partnership firm, Karta of Hindu Undivided Family, holder of Power of Attorney cannot nominate, if the deposits are placed jointly all joint holders should sign the nomination form
- A minor can be nominated by a holder of deposits and in that event the name and address of the Guardian shall be given by the deposit holder,
   The nominee shall not be a trust, society, body corporate, partnership firm, Karta of Hindu Undivided Family or a power of attorney holder. A non-resident Indian can be a nominee on repatriable basis,
- d. Nomination stand rescinded upon repayment/renewal of deposits made,
- e. In case the deposit holder holding more than one deposit in the company, separate nominee can be appointed
- ation will be registered only when it is complete in all respects including the signatures of the depo
- holders (as per the specimen lodged with the company),
  g. Nomination can be varied or cancelled by executing fresh nomination form.
  h. The Company will not entertain any claims other than those of registered nominee unless so directed by the

- i. Upon receipt of duly executed nomination form, the company will register the form and allot a registration Number, This Registration Number and Deposit Number sh
- j. Repayment of deposit to nominee shall be a valid discharge by a company against the legal heir(s).

- a) Deposit receipts are neither transferable nor negotiable.
  b) In the event of loss, destruction or multilation of deposit receipt, the Company may at its discretion issue a durillicate deposit receipt subject to compliance by the depositor on such terms and conditions included in the form prescribed by the Company All the expenses in this connection shall be borne by the depositor.

#### H. REPAYMENT / RENEWAL OF DEPOSITS

- a) Interest shall cease on date of maturity.
   b) The deposit receipts, duly discharged on requisite revenue stamps, should be lodged with the company afleast Seven working days prior to the date of maturity to enable the Company to refund the deposits on the due dates or to renew such deposits, according to the Companies (Acceptance of Deposits) Rules, 1975 as amended. It is not obligatory on the part of the company to give advance intimation about the
- as a members, its fort obligatory of the part of the company to give advance infiliation about the maturity of the deposit.

  c) All payments of principal and/or interest will be made by means of "A/c. Payee" cheques/warrants drawn on Company's Bankers. In case of outstation depositors, the repayment of Principal / Interest amount will be made by means of Demand Draft,
- Deposits may be renewed on the basis of fresh applications but solely at discretion of the Company.

#### L PREMATURE WITHDRAWAL

- a) The Company reserves the right to allow repayment before maturity at its absolute discretion in which event the rate of interest payable on such deposits shall be in accordance with the provisions of the Companies (Acceptance of Deposits) Rules, 1975, as amended. Any unused interest warrant(s) will have to be surren-
- dead in the event of the Company allowing such repayment along with the original fixed deposit receipt.

  b) In case where premature withdrawal of the deposit is allowed by the company, a request to the effect has to be furnished by the depositor along with the deposit receipt duty discharged.
- c) Where the deposit held in joint names is sought to be prematurely terminated, the relative deposit receipt shall be discharged by all joint holders.

#### J. NON RESIDENT DEPOSITS

Deposits from Non resident Indians with repatriation rights for principle and interest will be accepted for 3 years under scheme 'B' only.

#### K. GROUP PERSONAL ACCIDENT INSURANCE (Non-residents excluded)

- and our PERSONAL ACCURENT INSOFACE (rounded accurate accurate).

  A fit the cost of the company, the first name deposit holder is covered under Personal Accident Insurance The insured amount is equivalent to the amount of deposit made by the deposit holder with the Company, subject to a maximum limit of Ra.15,00,000- per deposit holder

  b) The risk covered is accidental death only under Table D of the Personal Accident Insurance Policy.
- Normally the insurance is given for the deposit holder within the age group of 5 to 70 years. The depositor is automatically covered under Group Personal Accident Insurance for death benefit to the extent of deposit amount for the period of deposit. The deposit holder will be covered under Group Personal Accident Insurance Policy for the amount of deposit and the state of the property of the policy for the amount of deposit from the 15° of succeeding month. The company shall provide the copy of the policy on request from the depositors.
- d) The benefits under this insurance scheme will be payable only to the person to whom the deposit amount is payable.
  e) The depo
- payacte.

  1 The deposit holder should inform the company when his/ her total deposit with the company under the same name exceeds Rs. 15,00,000F so that necessary information is provided to the Insurance Company,

  1) This Personal Accident Cover is available only to those deposit holders who are individuals. All others are
- Our Insurance Company's decision will be final and binding in respect of all claims.

g) On instance company's decision will be made and uniformly in respect of an examine.
L DISCOUNT ON HOSPITAL TREATMENT
15% concession on Hospital Treatment for the depositor - (Transferable Coupon) subject to the maximum of 10% of the deposit amount - subject to certain exclusions.

#### M. GENERAL The application for deposits shall be in the Company's prescribed form and should be complete in all respects.

- b) Deposits from Minors are acceptable, provided the application form is signed by the natural guardian.
  c) Deposits will not be accepted from partnership firms
- d) Charitable/Educational Institutions shall give details like their rule's and regulations, registration details, particulars of income tax exemption, authority for investing in the company etc. Original documents must be produced for verification along with extra copies.
- If the due date for any payment falls on a Sunday, Bank Hollday or any other day on which the office remains closed payment will be made on the next working day.
- f) The Company reserves the right to after or amend any condition without notice or all the conditions stipulated for
- g) Any additions or alterations in the deposit will be made only at the time of maturity
- b) Deposit receipt will be issued only after the realisation of cheques / demand drafts and will be effective from the date of credit to the companies Account.
- i) Where the scheme choice is not indicated in the application form the deposit will be treated as placed in cumulative deposit scheme.
- Repayment amount of deposit to nominee shall be valid discharge by a company against the legal heir.
- k) Depositors are strongly adviced to have their accounts in joint names or use nomination.
- Depositors are strongly adviced to have their accounts in joint names or use nomination.

  The Company will not recognise any lien on deposits or assignment of the deposit and/or interest thereon.

  Notification to the company regarding change of address, tax exemption etc., must be sent to the company afleats 30 days before the date on which the next payment of interest falls due.

  All matters in regard to this scheme are subject to Chennai jurisdiction.

- All Communications with regard to deposits shall be addressed to:

APOLLO HOSPITALS ENTERPRISE LIMITED SECRETARIAL DEPARTMENT
ALI TOWERS, III FLOOR, No. 55 GREAMS ROAD, CHENNAL 600 006.